



## MANAGE BUSINESS NOT PRINTERS

**Do what you do.** HP Partner Managed Print Services helps you spend less time worrying about printing and more time doing what you do best, even better.

Make yourself more valuable with HP Partner Managed Print Services (MPS). We can help increase efficiency and maximize uptime while also reducing spending, conserving resources, and providing concrete solutions for your business.

We can bring greater efficiencies to your document management practices, by helping you manage your environment, optimize your infrastructure, and improve your workflow.

Management of your printing and imaging environment helps you maximize device performance, simplify consumables replenishment, and reduce downtime. Optimizing your infrastructure allows you to get the right devices in the right location, helping to reduce costs and improve worker productivity. And, you can evolve from inefficient, paper-based processes to automated digital workflows.

Mark Runyan, director of information services at Salt Lake Regional Medical Center, Salt Lake City, Utah, decided to implement managed services.<sup>1</sup> "I have three IT staff members and more than 700 employees to serve," he says. "I don't have the manpower to deal with supplies replenishment, the occasional paper jam, or even printer repairs. HP Partner Managed Print Services are critical to our operation."



### Grow through innovation

There are a number of reasons why businesses waste money, time, and resources on printing, but a lack of proper planning and management top the list. The unplanned distribution of printers often results in too many devices that essentially accomplish the same tasks, such as printers, copiers, scanners, or fax machines. And with devices of all ages, from a variety of different vendors, managing supplies and the devices themselves becomes a huge hassle.

By auditing your current imaging and printing environment—to see your true costs and how devices are being used—we'll develop a strategy that intelligently distributes devices to drive better resource usage. You can use existing devices where beneficial, retire legacy devices responsibly, and benefit from the latest technology through acquisition and placement of new devices. You can give employees access to the capabilities they need, while helping to reduce cost and enhance productivity.

Even better, with HP Partner MPS and solutions, you can extend the value of your imaging and printing devices by turning them into digital on-ramps for improved document workflows that reduce printing and paper shuffling. With data and content liberated from the printed page, the business will have you to thank for helping to realize substantial improvements in workflow efficiency and accuracy, and helping to address external regulations and company standards. You can also take advantage of solutions tailored to your specific needs, such as mobility and security solutions.